

Frequently Asked Questions for LPL Advisors

Why should I enroll in LTD coverage during the initial enrollment period?

The initial enrollment period is the best time to enroll if you have a pre-existing condition. During the initial enrollment period, you are not subject to medical underwriting. However, pre-existing condition exclusions may limit or delay the use of coverage.

Can the premiums be deducted from my LPL commissions?

No, premiums cannot be deducted from your commissions. Premiums will be billed directly to you. You will have several payment options to choose from.

What income does this protect?

The plan only protects the 1099 income received from LPL Financial.

How much income replacement will I receive from LTD coverage?

If you have been with LPL Financial for over 2 years, LTD coverage provides a monthly income replacement of 60% of your pre-disability income to a maximum of \$5,000 or \$10,000. This covers as much as \$100,000 to \$200,000 of income.

If you have been with LPL Financial for less than 2 years, LTD coverage provides a monthly income replacement of 60% of your pre-disability income to a maximum of \$5,000. On your 2 year anniversary with LPL Financial you will have the option to purchase up to the \$10,000 monthly maximum with no health questions / guarantee issue.

How do I stay enrolled / eligible for LTD coverage?

You will need to meet the active work requirement, which entails working a minimum number of hours per week. If you are unable to meet the active work requirements due to a disability, and you have passed the service wait and pre-existing condition exclusionary periods, LTD coverage may be used to replace a portion of your wages.

How do I submit a claim?

You can submit a claim via telephone, fax, or mail (USPS). You will need to complete the Employee section and Employer section of the claim form (You will be responsible for submitting income verification). You should have your attending physician complete the Attending Physician statement. All three parts can be submitted separately, but the claim cannot be processed until all three parts have been received. A benefit specialist will contact you regarding your claim and explain to you how the process will work. If you prefer to submit your claim by telephone, please call 1-866-783-2255.

When do benefits begin?

Your policy requires that you satisfy an Elimination Period, a period of **90 days** of disability for which no benefits are payable. Benefits are payable starting on the 1st day upon satisfaction of the Elimination Period. The day benefits begin may be reached by days of Total Disability, Partial Disability, or any combination thereof. You do not have to be Totally Disabled or have an earnings loss to start your elimination period. You are required to have at least 1% loss of your pre-disability earnings to begin receiving benefits.

How long does it take for a claim to be processed? When the LFG Benefit Specialist has all three parts of the claim, the claim is reviewed and a decision to either pend, pay or deny the claim is made within four (4) business days. A claim may be pended to verify information or to conduct a pre-existing investigation. We will notify you of payment and denial decisions in writing.

What is a pre-existing condition? The pre-existing condition is any medical condition for which “medical care” was received three months prior to the coverage effective date. During this period of time, an individual’s prior medical condition(s) will not be covered by the policy. However, after the pre-existing exclusionary period expires, the condition becomes covered under LTD coverage.

How do I meet a pre-existing condition exclusionary period?

To meet the pre-existing condition exclusionary period for LTD coverage you must:

- Enroll during initial enrollment;
- Satisfy Active Work definition
- Remain enrolled in coverage during both the service wait and pre-existing condition exclusionary period. Once the exclusionary period has passed, you will then be covered for any pre-existing disability.

How long does a pre-existing condition exclusionary period last in LTD coverage? In LTD coverage, a pre-existing exclusionary period is 12 months.

How long does LTD coverage last? LTD coverage can last to age of the Social Security Normal Retirement Age (SSNRA).

Can I receive benefits if I am partially disabled?

Yes, you can receive Partial Disability Benefits if you are deemed to be partially, rather than totally disabled. The partial disability must be medically substantiated.

Does LTD coverage provide health coverage too?

No. LTD coverage only provides wage replacement if you become disabled.

Note: If any discrepancy arises between this document and the Long Term Disability Policy, the policy will govern.